



Case study: Salix River & Wetland Services Ltd

RSK Environmental Ltd has acquired the entire issued share capital of Salix River & Wetland Services Limited.

The deal

Salix are experts in river restoration, wetland ecological enhancement and habitat creation schemes. Founded in 2003 by Technical Director, David Holland, Salix has evolved into a multi-skilled business offering design and build solutions and supplying their own products from the largest native wetland plant nursery in the UK.

RSK currently employs more than 3,600 staff in offices across the UK and worldwide. They provide independent environmental consultancy and technical services to industrial, financial and public-sector clients in the UK and abroad.

Our role

Larking Gowen Corporate Transactions was asked to undertake the following:

- Preparing the sales documentation
- Marketing the business for sale
- Reviewing offers and negotiating
- Choosing the preferred bidder
- Handling financial due diligence
- Coordinating the deal

Client:

Salix River & Wetland Services Limited

Industry sector:

Environment

Transaction:

Business sale

Key highlight:

Engaging Larking Gowen to coordinate the deal enabled the vendors to concentrate on running the business.



Comments

David Holland, Managing Director, Salix, said:

"We found Jack and the rest of the Larking Gowen team to be great partners throughout the whole sale process. They looked after our best interests at all times and were punctual and professional throughout, going above and beyond to find the right buyer for our business and to get the deal done."

Jack Minns, Larking Gowen Partner, said:

"We are confident that with RSK's backing, Salix will be in pole position to take full advantage of the significant growth opportunities presented by the increased demand for their innovative and environmentally sustainable products, services and solutions."