



Case study: Page Brothers Group

Larking Gowen assisted the shareholders of Milex with sales advisory services in relation to the sale to Blue Knot.

The deal

Blue Knot Capital Partners (Blue Knot) has acquired the entire issued share capital of Milex Limited (Milex), the ultimate parent company of the Page Brothers group of companies.

Page Brothers is primarily a supplier of high-quality printing and associated services to a wide and blue chip customer base. They have deep roots in Norwich, having been first established in 1746 as a basket making business before specialising in print from 1839.

Our role

Larking Gowen Corporate Transactions was asked to undertake the following:

- Reviewing offer and input into agreeing heads of terms
- Assisting with financial due diligence enquiries
- Negotiation of working capital adjustments and final consideration due
- Assisting solicitors to draft the legal paperwork

Client:

Page Brothers Group

Industry sector:

Printing

Transaction:

Business sale

Key highlight:

Larking Gowen arranged negotiation of working capital adjustments and final consideration due.



Comments

Craig Eastaugh, Director/ Shareholder of Milex Limited, said:

"Jack and the team at Larking Gowen worked closely with me from receipt of the initial offer through to completion of the sale. They have been both personable and professional throughout the transaction and always on hand to talk through any questions or queries.

"I couldn't have been happier with your involvement and would have absolutely no hesitation in recommending you to any prospective clients."

Jack Minns, Larking Gowen Partner, said:

"Page Brothers is a highly successful business with deep Norfolk roots. The sale to Blue Knot demonstrates the increased interest, from private equity investors, in good profitable businesses in Norfolk and Suffolk. We wish the Directors and Blue Knot all the best for the future."